



**Uimhir Thagarta Uathúil:** KCC-C55-189

**Údar:** Endress + Hauser (Ireland) Ltd.

**Stádas:** Submitted

**Aighneacht:**

Support an application submission of Montane/McGill referenced  
21040 dated 10th May 2022

**Comhairliúchán:**

Draft Kildare County Development Plan 2023 - 2029

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## **Support a submission of Montane/McGill in KILL.**

**Caibidil:** Volume 1 - chapters » 2. Core  
Strategy

**Ábhair:** Core Strategy

Endress+Hauser (Ireland) has been operating for 42 years from County Kildare Initially, it began operating from Clane, Co. Kildare and we have been operating from Kill, Co. Kildare since 2014.

All along, we have been serving our customers in mainly three industries: Pharmaceuticals, Food & Beverages and Water and Wastewater.

Since then, the number of sold measuring devices represents an installed base of circa 1Mio of installed measuring devices. This is a proud legacy and we take great care to support our customers.

The Endress+Hauser (Ireland) team focuses on two areas, namely: engineering sales team, their scope is to size and select measuring devices which are the most economical fit for the application and the engineering service team, their key activities are to perform on-site commissioning set-up, calibration, and trouble-shooting service activities.

The teams are either from level 8-degree (mainly Applied Physics) or qualified Electrician and Instruments apprentices.

Our headquarters are based in Kill (Embassy Park), with circa 30 employees and our secondary office is in Fota Business Park, Co. Cork with circa 10 employees.

With our 40 dedicated employees, we diligently serve our customers in the 26 counties.

We are successful and we are proud to state that we have doubled our net sales in 4 years.

In addition to this success, we have been empowered by our Headquarters to develop support activities.

It started in 2016, with a team of 10 employees to support 7 countries of the group with SAP activities.

Since then, another team has been established in May 2020, with initially 4 employees (6 now) to cater for circa 40 entities in the group for their HR master Data.

Those two support entities have been highly successful, and thanks to that success, we have in November 2021 been entrusted to set up a third support team to cater for the logistics activities Groupwide with a team of circa 20 employees.

That said, our teams will reach 80 employees by the end of the year, of whom 70 employees will be based in Kill.

The plan & strategy for the short/medium/long term is to continue growing from within or by securing other support activities.

All lights are green, and we could expect to double or triple our workforce in the next 5 to 10 years.

This will bring the level of employees from 80 to potentially 200.

Our CEO will come to visit us in October 2022 to discuss and assess.

However, our current rented building from which we operate is soon to be undersized for our needs as we keep expanding. Our current rental lease will be coming to term by 2024.

That is why we want to stay in Kill and having a location where we develop our own building that allows for the company to expand, grow and develop; to meet market demands and develop our group support activities.

*Main opinion:*

Endress+Hauser has well defined corporate guidelines for architectural buildings. To name but a few:

- Ecological aspects of construction are of central importance about the consumption of non-renewable resources and the preservation of the livelihoods of future generations
- Application of sustainable energy concepts for buildings and operating equipment (e.g. solar panels, combined heat and power plant, ...)
- The required service life of the used materials, constructions and the HVAC should be designed for long-term use and should not cause increased maintenance and energy costs
- Buildings must be designed to meet local regulations. (e.g. the needs of handicapped persons and safety/security regulations have to be considered)
- Good working conditions like air quality, temperature, soundproofing, and sun shading must be ensured

The above guidelines truly portray that the building is aimed at blending into the environment, to be future proof and, as importantly, to be environment friendly and sustainable. In short, it should be future proof and modular.

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*Main requests:*

We have engaged with Montane/McGill and we want to partner with them so we can develop our permanent base in Kill as we strongly wish to stay in this area. The proposed zoning gives a good work/life balance and opportunity with office/commercial/residential/equine (leisure) proposed.

Therefore, we support the zoning submission by Montane and their consultants McGill Planning, (Chartered Town Planners), referenced 21040, dated 10th May 2022 for their lands in Kill.

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*Main reasons:*

I appreciate that in few words, it is difficult to express all our eagerness for this project and submission. In that context, I am available to meet with Council management and staff and or any stakeholders to discuss further if required.

Christophe Roche

General Manager

Endress+Hauser (Ireland) Ltd.

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**Documents Attached:** Níl